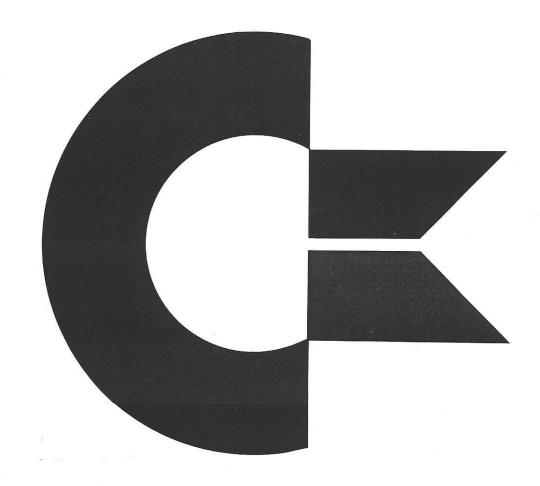
commodore



The President's Message

To the Shareholders:

In order that you may gain a better understanding of the financial information presented in this report, it is essential to refer briefly to the events of June 1965, which seriously disrupted the whole pattern of our Company's operations and future plans.

With the collapse of Atlantic Acceptance Corp. Limited, not only did the Company's major source of short term funds disappear, but in addition, because of unjust publicity and rumors linking our Company unfavorably with other companies which had failed or were about to do so in the wake of the Atlantic Acceptance collapse, all attempts by the Company to arrange alternative sources of financing to implement its policies and commitments were frustrated.

For the past few years, the Company's rapid growth and diversification had been financed to a large extent by short term loans from finance companies which were repaid, from time to time, from the proceeds of public and privately placed long term financing. Short term funds were generally available to the Company for expansion and diversification.

With this in mind, the Company contracted in April 1965 to purchase Willson Stationery and Envelopes Limited with short term funds. Prior to making this commitment, the Company had satisfied itself that long term re-financing would be available within six months after acquisition. By June 1965 the Company was irrevocably committed to this purchase and notwithstanding the adverse conditions the transaction was completed. Failure to do so would have resulted in the immediate loss to the Company of its deposit of \$100,000. Exhaustive efforts were then made to re-finance this project on a long term basis as originally planned, but under the conditions prevailing at the time our efforts proved futile. Because of the pressing and urgent need to repay the short term funds borrowed to acquire Willson, a decision was made to sell that subsidiary to avoid seriously jeopardizing the financial position of Commodore. Though in the final analysis a loss was sustained, we would point out that the sale price was in excess of the purchase price, the loss being attributable to expenses of acquisition and sale.

In view of the events of June 1965, our past policies had to be reviewed and drastic changes made to direct the Company on a more conservative path. It was decided that the Company would concentrate on products which it had been manufacturing successfully and profitably, and on those lines of merchandise most profitable to distribute. This resulted in the termination of low profit activities, the liquidation of some assets no longer required in our operations, and the write-down of slower moving inventory in an effort to dispose of it more rapidly, thereby providing the Company with additional operating funds. These decisions adversely affected our statement of operations presented in this report.

As a result of expanded operations in the past fiscal year we experienced an increase in operating and financial expenses. The consolidation this year of Willy Feiler Zahl and Rechenwerke GmbH and Pearlsound Distributors Limited into this statement of operations accounts for the major portion of the increase in the figures presented, and makes a true comparison with last year's statement difficult. The greatest portion of the loss sustained this year resulted from non-recurring write-offs and allowances for loans, notes, and receivables, which appear to be uncollectible as a result of the same events in June 1965.

The first few months of our current fiscal year have been difficult ones. The Directors and management of your Company have had to fight a constant battle against insidious rumors which undermined the reputation of the Company. Fortunately we had some strong support and despite many difficulties the basic Commodore organization has remained intact. In fact, our sales are presently higher than sales for the same period last year, and it is a source of great satisfaction to have the continued support of our many dealers who are purchasing our products in ever-increasing quantities.

During the past year we have invested more than \$600,000 in new machinery and plant equipment to further increase our output of adding machines, and to complete the set-up of the office furniture manufacturing facilities. The first deliveries of this furniture were made in the Spring of 1965. The Company was

Berlin, Germany: Plant

Toronto, Ontario: Office and Plant

Shannon, Ireland: Plant

also committed to substantial capital expenditures to set up the production and assembly of our new electric portable typewriter.

We are indeed pleased to advise you that progress in our plants has continued unimpaired and all our commitments and schedules have been met. Our Berlin plant is operating at full capacity and our Offenburg plant is now entering a new phase of production. Until recently this plant concentrated on production of parts for our other plants, but has now started to manufacture complete machines including a new sterling/decimal adding machine developed by us. The United Kingdom and other sterling currency countries will provide a vast market for this new model. Set-backs have been experienced at the Shannon plant which have resulted in an operating loss in the fiscal year 1965. With the start of the sterling/decimal model at Offenburg, sterling model adding machine production in Shannon has been discontinued and a total switch-over has been made to the simpler production of decimal hand adding machines. This simplification of operations should result in a substantial profit in the current fiscal year.

Though the operations of the Company are moving along as scheduled, the financial problems are yet to be surmounted. Recently, short term funds were obtained to help meet some of the more pressing commitments but long term financing will have to be found.

In the wake of the Atlantic Acceptance collapse, claims have been made against the Company for substantial sums of money. All of these claims are being vigorously contested.

In conclusion, while it is true that there are serious problems yet to be resolved, it is also true that the Company has made some progress in overcoming the difficulties outlined at the beginning of this report. Management is striving to reorganize the financial structure of the Company and it is hoped that with the sales of profitable products with proven acceptance and the elimination of low profit activities, we can look forward to the future with confidence.

Respectfully submitted,

JACK TRAMIEL

President.

January 12, 1966

COMMODORE BUSINESS MACHINES (CANADA) LIMITED AND ITS WHOLLY-OWNED SUBSIDIARY COMPANIES

STATEMENT OF CONSOLIDATED EARNINGS FOR THE YEAR ENDED JUNE 30, 1965 (With Comparative Figures for 1964)



	1965*	1964
Revenues	\$7,726,531	\$5,088,449
Gross Profit	\$1,528,556	\$1,592,541
Expenditures — Operations		
Selling Expenses	779,966	681,565
Managing Directors' Salaries	47,792	35,944
Directors' Fees	2,150	2,600
General and Administrative Expenses	549,279	194,949
Exchange Adjustments	8,261	1,073
	\$1,387,448	\$ 916,131
Net Profit from Operations before Financial Expenses, Depreciation and		
Income Taxes	\$ 114,108	\$ 676,410
Financial Expenses and Depreciation		
Interest on Long Term Notes	27,453	36,502
Interest on Debentures and Subordinated Notes	187,073	116,390
Amortization of Cost of Issue of Debentures and Notes	12,165	8,417
Other Financial Expenses	147,464	135,972
Depreciation Charges	314,492	51,718
	\$ 688,647	\$ 348,999
Net Profit (Loss) from Operations before Income Taxes	(547,539)	327,411
Deduct — Provision for Income Taxes — 1964		151,986
 Estimated Income Tax Refunds — 1965 	138,099	
	(409,440)	175,425
Add — Non-Recurring Profit — 1964	_	15,000
- Non-Recurring Losses and Adjustments Relating to		
Prior Years (Net) 1965	(642,274)	
Net Profit (Loss		\$ 190,425

^{*}Includes sales and expenses of Willy Feiler Zahl und Rechenwerke G.M.B.H. and Pearlsound Distributors Limited which were not included in the consolidation for 1964.

Balance Sheet

ASSETS

Current Assets

Other

COMMODORE BUSINESS M. AND ITS WHOLLY-OWNED

CONSOLIDATED
AS AT JUI
(With Comparativ

1964

513,470

\$7,201,002

1965

\$1,545,155

\$8,387,366

Cash on Hand and on Deposit	\$ 95,138	\$225,763
Time Deposit		408,307
Accounts and Notes Receivable	1,424,931	1,594,174
Less — Provision for Doubtful Accounts	(76,983)	(29,886)
Discounts, Rebates and Deposits Receivable	52,029	64,824
Loans Receivable — Shareholders	_	9,620
Deposits and Loans Receivable — Others	233,895	109,434
Less — Provision for Possible Loss	(178,729)	
Marketable Securities (At Lower of Cost or Market)	4,671	4,755
Estimated Income Tax Refunds Receivable	219,093	_ (1)
Prepaid Expenses and Factory Supplies	19,167	17,876
Merchandise Inventory (At Lower of Cost or Market)	2,336,461	1,932,676
	\$4,129,673	\$4,337,545
Investments and Advances		
Investments in Other Corporations (2)	470,700	1,766,177
Advances to Other Corporations (3)	611,019	330,784
Mortgage Receivable — 7%, Due May 19, 1968	82,500	
707	\$1,164,219	\$2,096,961
Fixed Assets		1
Land — Cost	34,801	39,590
 Excess of Appraised Value Over Cost — 	20440.00 \$ 00000000000	15500 - P. 5005-14. E
Appraised April 23, 1965 by M. Goldman Real Estate Limited	63,161	8 8
Buildings — Cost	343,358	71,674

Appraised April 23, 1965 by M. Goldman Real Estate Limited	63,161	9 8
Buildings — Cost	343,358	71,674
Tools, Machinery and Equipment — Cost	1,589,897	271,612
Dies and Moulds — Cost, Less Amortization	82,191	13,636
Automotive Equipment — Cost	31,538	33,320
Leasehold Improvements — Cost	12,425	28,81
*	2,157,371	458,654
Less — Accumulated Depreciation	609,052	205,628
SANDERSON SANDERSON STATE STATE STATE SANDERSON STATE	\$1,548,319	\$ 253,026
Assets		
Franchise and Manufacturing Rights	31,000	31,000
Organization Expense	17,178	6,593
Deferred Product Research and Development Expense (4)	194,533	33,510
Deferred Market Development Expense	-	47,269
Excess of cost of Investment in Subsidiaries (5a)	464,802	-
Goodwill (5b)	581,099	206,140
Commissions and Expenses on Sale of:	10000000	
Capital Stock	142,049	89,549
Debentures and Notes (Less Amortization)	114,494	99,409

Total Assets

See Notes to the Consolidated Balance Sheet, which form an integral part of the above and should be read in conjunction therewith.

MACHINES (CANADA) LIMITED ED SUBSIDIARY COMPANIES(1)

D BALANCE SHEET JNE 30, 1965 ive Figures for 1964)

LIABILITIES		
Current Liabilities	1965	1964
Accounts and Notes Payable and Payments in Transit Bank Loans (6) Sales Taxes and Employees' Deductions Payable Provision for Income Taxes Payable Advances from Finance Companies Loans Payable — Shareholders Loans Payable — Others Mortgages Payable — Current Portion Long Term Notes Payable — Current Portion (11)	\$2,270,978 663,011 17,763 — 23,404 55,803 1,200 — \$3,032,159	\$1,464,045 439,563 10,019 169,910 961,996 — 1,200 86,006 \$3,132,739
Long Term Liabilities (7)		202.010
Long Term Notes Payable (11) Mortgages Payable 7% Convertible Sinking Fund Debentures Series "A" 7% Convertible Sinking Fund Debentures Series "B" 7% Convertible Sinking Fund Debentures Series "C" 634% Subordinated Notes Series "A"	84,900 738,500 540,000 600,000 1,000,000 \$2,963,400	283,819 116,100 923,000 600,000 600,000
Other Liabilities	-	
Deferred Corporate and Municipal Income Taxes Due to Employees' Benefit Fund Reserve for Employee's Pension Plan Total Liabilities	97,551 77,764 54,120 \$ 229,435 \$6,224,994	\$5,655,658
HAREHOLDERS' EQUITY		
Capital Stock Authorized (8) (10) 3,000,000 Common Shares Without Par Value 200,000 Preference Shares With a Par Value of \$10.00 Each Issued (9)		
989,181 5/20 Common Shares Without Par Value 100,000 Preference Shares @ \$10.00 Par Value (12)	$ \begin{array}{r} 1,263,892 \\ 1,000,000 \\ \hline 2,263,892 \end{array} $	829,382 ————————————————————————————————————
Surplus		
Earned Surplus (Deficit) (442,993) Appraisal Surplus — Land 63,161 Contributed Surplus 245,168 Capital Surplus Total Shareholders' Equity	(101,520) \$2,162,372	437,650
Total Liabilities and Shareholders' Equity	\$8,387,366	\$7,201,002
Contingent Liabilities: \$303,915 (11)		N STATE OF THE STA

Approved on Behalf of the Board of Directors:

JACK TRAMIEL, Director

MANFRED KAPP, Director

Notes to the Consolidated Balance Sheet as at June 30, 1965

(1) The accounts of the following wholly-owned subsidiaries are included in the consolidated statements: Associated Tool and Manufacturing Company Limited and its wholly-owned subsidiary, Shelburne Tool Company Limited—Toronto, Ontario Belpree Company Limited—Toronto, Ontario Commodore Drycopy, Inc.—Freeport, N.Y. Commodore Drycopy Limited—Toronto, Ontario					Advances to other corporations are as follows: Commodore Industries Limited—Republic of Ireland Other Foreign Corporations TOTAL		1964 \$212,733 118,051 \$330,784
	Commodore Business Machines, Inc.—Freeport, N.Y. Fenix Manufacturing Limited—Toronto, Ontario Humber Typewriters and Business Equipment Limited—Toronto, Ontario Pearlsound Distributors Limited—Toronto, Ontario Willy Feiler Zahl und Rechenwerke GMBH.—West Germany				Deferred Product Research and Development Expense: Belpree Company Limited—Stair Climbing	1965	1964
	For the purposes of consolidation, the current assets and all liabilities of the foreign subsidiaries have been converted at the rate of exchange prevailing at the balance sheet date, and expenses and revenues at the average rate of exchange for the year. The fixed and other assets have been converted at the rate of exchange prevailing at the time of acquisition.				Wheel Chair	156,941	\$ 33,510
(2)	Investments in other corporations are as follows:	% Held	Amount		TOTAL	\$194,533	\$ 33
``	(a) Commodore Industries Limited—Republic of Ireland	, 0	\$302,460	(5)	(a) Excess of Cost of Investment in Subsidiaries: Where purchase price of the Subsidiaries exceeded the net book value thereof	1965 \$464,802	1964 \$206,140
	cause audited statements are not yet available for the period ended June 30, 1965. The delay is attributable to negotiations pending with the Republic of Ireland regarding grants to be received.				(b) Goodwill: This represents the estimated value of tools and dies acquired from a predecessor company by Willy Feiler Zahl und Rechenwerke GMBH.	\$581,099	55
	(b) International Typewriter Corporation—Los Angeles, California	50%	28,378	(6)	Bank Loans are Secured as follows: General assignment of accounts receivable by A Tool and Manufacturing Company Limited		\$ 6,000
	(c) Willson Stationers and Envelopes Limited— Winnipeg, Manitoba This company was acquired on	99.744%	139,862		—General assignment of accounts receivable by Typewriters and Business Equipment Limited.	y Humber	25,000
	June 23, 1965, for a total cost, including expenses, of				-Floating Charge Debenture issued by Belpree Limited		120,000
	to finance this purchase 2,944,491 Net Investment \$ 139,862				—Property at Offenberg, West Germany, subject Mortgage Contract which secures a line of cr \$270,000	edit up to	192,011
	This company was sold subsequent to balance sheet date. As a result of the sale, a loss of \$117,322 was sustained.				—Shares of Associated Tool and Manufacturing Limited and Belpree Company Limited		320,000
	TOTAL		\$470,700		TOTAL		\$663,011

(7) Long Term Liabilities:

- (a) Mortgages Payable:
 - (i) \$70,000—Interest @ 7½ %—Collaterally Secured by a first charge against land and buildings owned by a Subsidiary. The balance of principal is due on June 1, 1970.
 - (ii) \$16,100—Interest @ 6%—Collaterally Secured by a charge against the chattels of a Subsidiary. The final payment is due on March 1, 1967.

(b) 7% Convertible Sinking Fund Debentures:

) /% Conv	ertible Sinking Fund	Debentures:			Redeemed or Converted		Next Sinking (Fund
Series	Dated	Maturity Date	Authorized	Issued	During Year	Outstanding	Payment Due
"A"	Nov. 1, 1962	Nov. 1, 1974	\$1,000,000	\$1,000,000	\$184,500	\$738,500	Nov. 1, 1966
"B"	Apr. 15, 1963	May 1, 1975	600,000	600,000	60,000	540,000	May 1, 1967
"C"	Apr. 1, 1964	Apr. 1, 1976	1,000,000	600,000	3 2	600,000	Apr. 1, 1967

These 7% debentures have been issued pursuant to a trust indenture and supplementary trust indentures made between the Company and Montreal Trust Company. These debentures are secured by a floating charge on all property and assets of the Company, subject only to secured bank and finance company loans made in the ordinary course of business, not to exceed \$1,000,000.00 in the aggregate principal amount.

The trust indentures pursuant to which the 7% convertible sinking fund debentures series "A", "B", and "C" are issued, contain provisions restricting the payment of dividends by the Company and restricting the issue of any additional debentures.

(c) 63/4 % Subordinated Notes Series "A":

Series	Dated	Matures	Issued	Redeemed	Outstanding
"A"	Dec. 1, 1964	Dec. 1, 1969	\$1,000,000	-	\$1,000,000

At a meeting of the Board of Directors of the Company held on December 21, 1964, the creation of unsecured subordinated notes was authorized and the Company then authorized for immediate issue, \$1,000,000 principal amount of 63/4 % subordinated notes, first series. These subordinated notes have been issued pursuant to a trust indenture made between the Company and Montreal Trust Company.

(8) Capital Stock-Authorized:

By resolution of the Board of Directors, dated October 7, 1964, and subsequently confirmed by the Shareholders of the Company at a special general meeting held on November 18, 1964, application for Supplementary Letters Patent was made to the Lieutenant Governor of the Province of Ontario for the following purposes:

- (a) To increase the authorized capital of the Company from 2,000,000 Common Shares without par value to 3,000,000 Common Shares without par value; and
- (b) To create 200,000 Preference Shares with a par value of \$10.00 each, issuable in series, the first series of which designated "Series A Preference Shares" consists of 100,000 6% Cumulative, Redeemable, Convertible Preference Shares, Series A, with a par value of \$10.00 each.
- (9) Shares issued during the year ended June 30, 1965 are as follows:

Common Shares:			Shares	
Balance—as at July 1, 1964	\$ 82	29,382	835,550	
Add—Exercise of Employees' Stock Options	11	3,594	41,875	
-Exercise of Series "A" Warrants		2,250	500	
—Conversion of Series "A" Debentures —Conversion of Series "B" De-	18	84,500	46,125	
bentures	6	60,000	12,000	
 Issue of Shares as Consideration for the Purchase of 100% of the Outstanding Stock of "Pearl- sound Distributors Limited" on 				
April 7, 1965		0,000	7,500	
—Stock Dividend —1		4,166	45,631	5/20
Balance—as at June 30, 1965	\$1,26	3,892	989,181	5/20
Preference Shares:				
Balance—as at July 1, 1964	N	lil	Nil	
Add—Sale of 100,000 Shares on December 29, 1964 for cash	\$1,00	0,000	100,000	
Balance—as at June 30, 1965	\$1,00	0,000	100,000	
	-		-	

- (10) The following shares have been reserved:
 - (a) For the exercise of share purchase warrants which entitle the holders thereof to purchase fully paid, non-assessable common shares at the exercise price on or before the dates at which the warrants become void:—

Series	Void After	Warrants Issued	cise		Shares Reserved
"A"	Nov. 1, 1974	200,000	\$4.50	199,200	
"B"	May 1, 1975	120,000	5.50	120,000	
"C"	Apr. 1, 1976	120,000	5.50	120,000	439,200 shs.

(b) For the conversion privilege attached to the 7% convertible sinking fund debentures, wherein the holders thereof may convert the said debentures into fully paid and non-assessable common shares at the conversion price on or before the expiry date for the conversion privilege:—

Series	Exp	iry	Date	Deben- tures Outstanding	sion	Shares	
"A"	Oct.	31,	1974	738,500	\$4.00	184,625	
"B"	Apr.	30,	1975	540,000	5.00	108,000	
"C"	Mar.	31,	1976	600,000	5.00	120,000	412,625 shs.
Г				1		1	

18,125 shs.

133,3331/3 shs.

\$292,702

11,213 \$

1,003,2831/3 shs.

- (c) For options granted to employees to purchase fully paid and non-assessable common shares:—
 At \$4.05 Per Share......
- (d) For the conversion privilege attached to the 6% preference shares, which entitles the holders thereof to convert each preference share held into 1½ fully paid and non-assessable common shares of the Company. The rate of conversion changes on April 2, 1967. The conversion privilege expires on April 1, 1970......

(11) The Company and its wholly-owned, consolidated subsidiaries are contingently liable for the following items:

SHARES RESERVED.....

(b) Letters of credit outstanding and not due, for merchandise not received as at the balance sheet date.....

TOTAL \$303,915

COMMODORE BUSINESS MACHINES (CANADA) LIMITED AND ITS WHOLLY-OWNED SUBSIDIARY COMPANIES

STATEMENTS OF CONSOLIDATED SURPLUS FOR THE YEAR ENDED JUNE 30, 1965

(With Comparative Figures for 1964)

	1965	1964
EARNED SURPLUS (DEFICIT)		
Surplus — as at July 1 (Opening)	\$ 437,650	\$ 257,573
Add — Surplus, Willy Feiler Zahl Und Rechenwerke, Not previously Consolidated	177,617	_
 Consolidated Net Profit 	_	190,425
— Income Tax Adjustments Re Prior Years	2,841 \$ 618,108	(4,618) \$ 443,380
Deduct — Consolidated Net Loss	1,051,714	
- Managing Officers' Life Insurance Premiums	5,221	5,730
— Stock Dividend #1 — On Common Shares	4,166	
Surplus (Deficit) — as at June 30	\$1,061,101 (\$ 442,993)	\$ 5,730 \$ 437,650
CONTRIBUTED SURPLUS		
Balance — as at June 30	\$ 245,168	\$ 245,168
CAPITAL SURPLUS		
Balance — as at June 30	\$ 33,144	\$ 33,144
APPRAISAL SURPLUS	H	
Balance — as at July 1 (Opening)	_	-
 Add — Excess of Appraised Value of Land Over Cost as Per Appraisal Made on April 23, 1965 by M. Goldman Real Estate Limited. Balance — as at June 30 	63,161 \$ 63,161	<u> </u>

Auditors' Report

To the Shareholders, Commodore Business Machines (Canada) Limited, Toronto, Ontario.

We have examined the consolidated balance sheet of Commodore Business Machines (Canada) Limited and its wholly-owned subsidiaries as at June 30, 1965 and the statement of consolidated earnings and the statements of consolidated surplus for the year ended on that date. In connection with the parent Company and its wholly-owned Canadian subsidiaries, our examination included a general review of the accounting procedures and such tests of the accounting records and other supporting evidence as we considered necessary in the circumstances.

The accounts of Willy Feiler Zahl und Rechenwerke GMBH. were examined by Arthur Andersen & Co. of West Germany, and are included in the consolidated statements on the basis of their reports.

The accounts of the two consolidated American subsidiaries were examined by Mr. Leon Davis, Certified Public Accountant, resident of New York and are included in the consolidated statements on the basis of his report qualified by the fact that "although I was not in attendance at the taking of physical inventory as at June 30, 1965, I have conducted an examination of the inventory records and other supporting evidence

and I have been satisfied that the inventory is reasonable and has been valued at the lower of cost or market, consistent with the method applied in previous years."

In our opinion, based on our examination and the reports of the auditors for the foreign subsidiaries, and according to the best of our information and explanations given to us, the accompanying consolidated balance sheet and related statements present fairly the financial position of the Company as at June 30, 1965 and the results of its operations for the year ended on that date in accordance with generally accepted accounting principles applied on a basis consistent, in all material respects, with that of the preceding year, except that for 1965, the accounts of Willy Feiler Zahl und Rechenwerke GMBH, have been included in the consolidation, a change with which we concur.

ROSE & HARRISON, Chartered Accountants. TORONTO, November 23, 1965 JACK TRAMIEL—TORONTO

President

MANFRED KAPP—TORONTO

Directors Executive Vice-President

RENNIE A. GOODFELLOW—TORONTO Partner, Barrett Goodfellow & Co. CARL M. SOLOMON—TORONTO Partner, Solomon, Singer & Solway

JACK TRAMIEL President

Officers Manfred Kapp

Secretary-Treasurer
THOMAS MCGOURTY

Vice-President, Manufacturing

Head Office 946 Warden Avenue, Scarborough, Ontario

Commodore Business Machines (Canada) Limited Humber Typewriters & Business Equipment Ltd.—

Toronto, Ontario

Operating Belpree Co., Limited—Scarborough, Ontario

Subsidiary Companies Associated Tool & Manufacturing Ltd.—Downsview, Ontario

Commodore Business Machines Inc.—Freeport, N.Y. Commodore Industries Limited—Shannon, Ireland Willy Feiler Zahl-und Rechenwerke GmbH—

Berlin, West Germany

Share Capital: Eastern & Chartered Trust Co.—

Transfer Agent Toronto & Montreal

and Registrar Debentures: Montreal Trust Co.—
Toronto & Montreal

Auditors Rose & Harrison, Chartered Accountants—Toronto

Counsel Solomon, Singer & Solway—Toronto

Listing Canadian Stock Exchange—Montreal

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